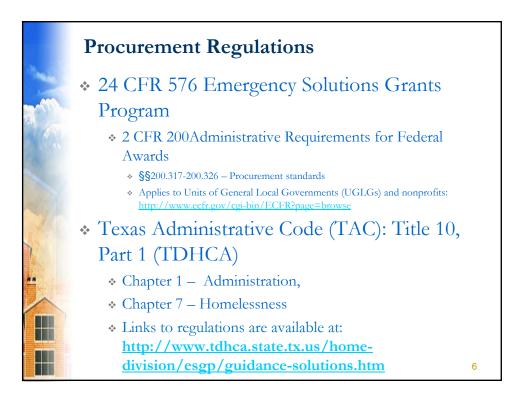


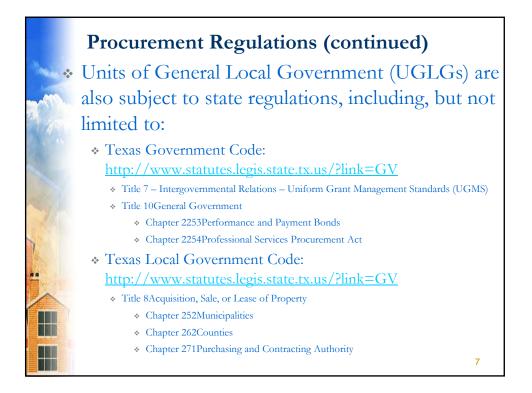


### Why procure? \* Procurement: the process of obtaining goods or services \* 10 TAC §7.32(c): Subrecipients may not Subgrant funds, but may Subcontract for the provision of services. Such Subcontracts are subject to applicable procurement requirements. \* Examples: \* Case management for Program Participants \* Food providers for Emergency Shelters Legal services for Program Participants \* Office supplies Security services for Emergency Shelters 3















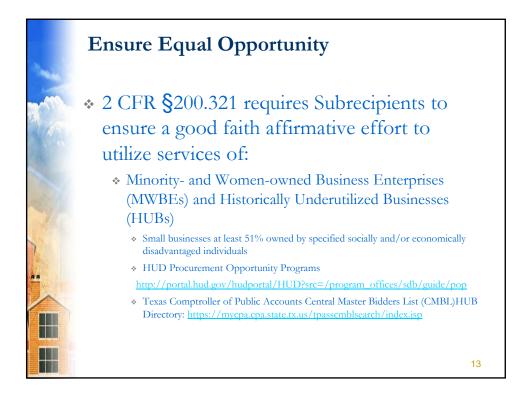
# Establish Your Procurement Policy (continued)

- Subrecipients must develop their own written Procurement Policies which define:
  - Acceptable codes of conduct for persons engaged in procurement
  - \* Procurement methods and procedures to be used
  - \* Selection criteria to be used

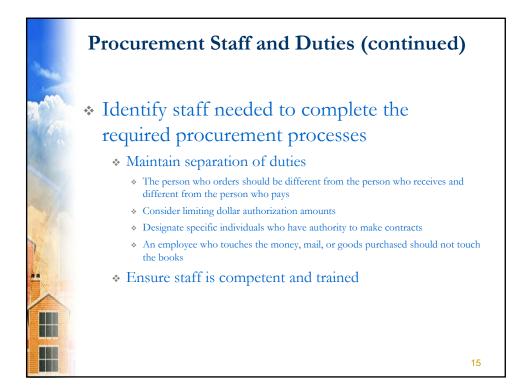
- \* Procedures for handling bid protests
- \* Bonding requirements for your organization
- Bid/proposal publication/posting requirements and inclusion/exclusion of electronic advertisement

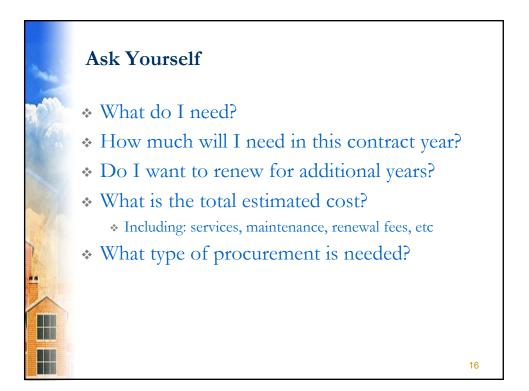
11

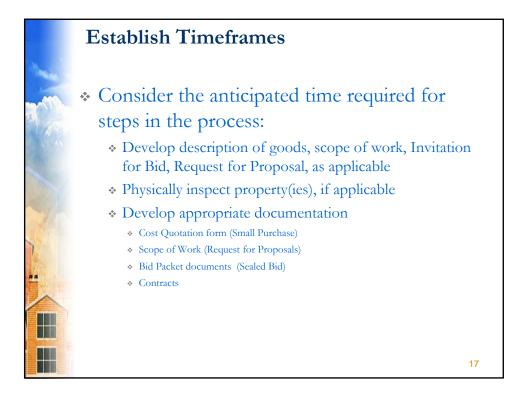
<section-header><section-header><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item>

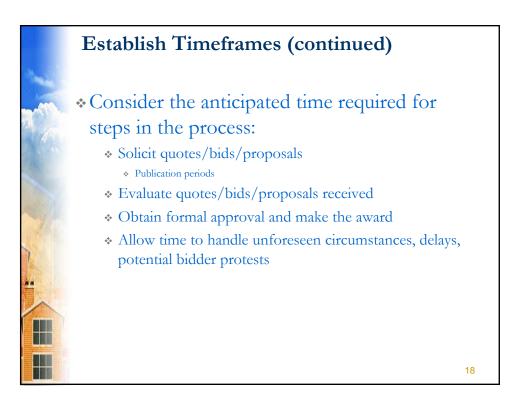




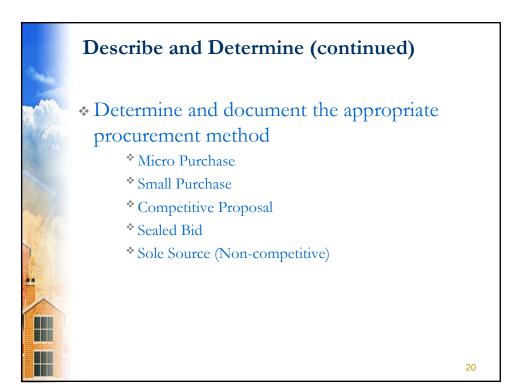






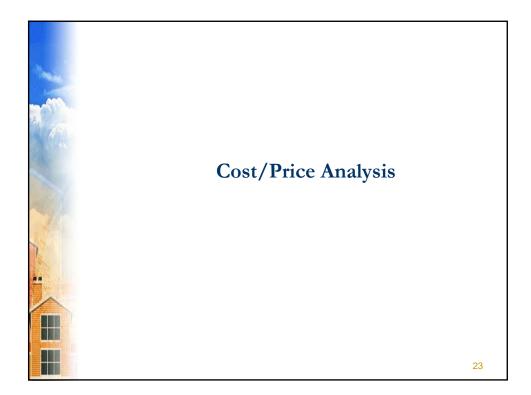


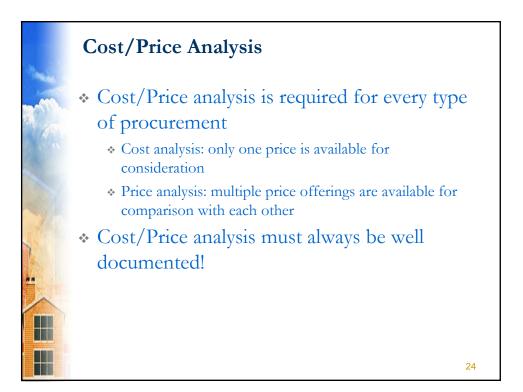
# <section-header><list-item><list-item><list-item><list-item><list-item><list-item><list-item><list-item>

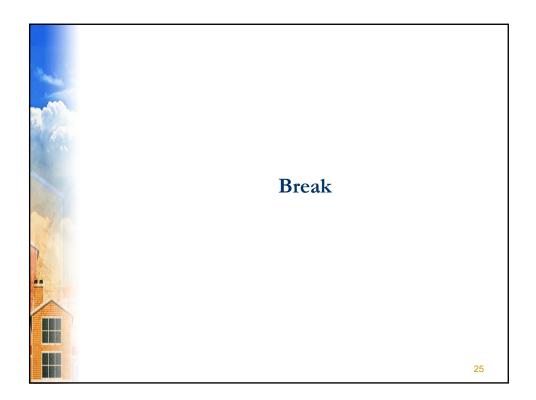


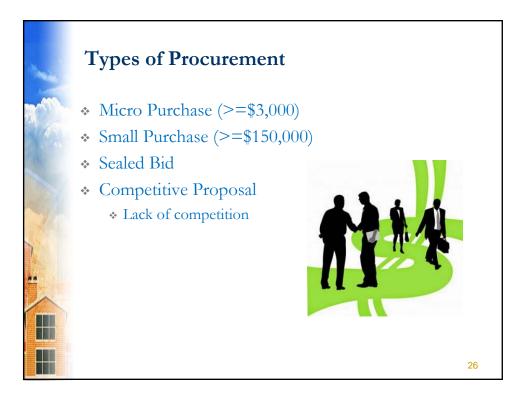
### What is Aggregate? Total potential cost, including: Additional option years and amendments Start-up Training fees \* Maintenance fees \* For purposes of determining whether a cost exceeds the simplified acquisition threshold or a micro-purchase threshold, "aggregate cost" means the following: For single purchases or individual recurring purchases made without contract, aggregate cost means the cost of the individual purchase. For contracts, aggregate cost means the total potential cost of the contract, including any option years and amendments. 21



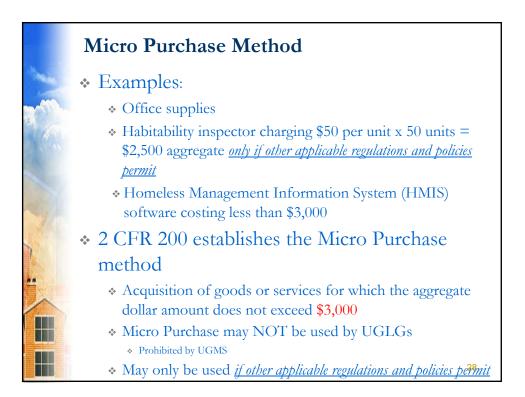


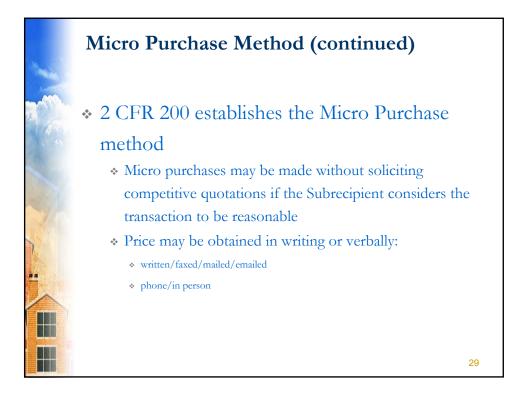


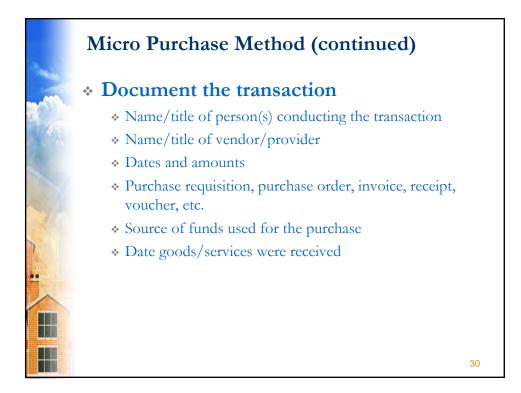










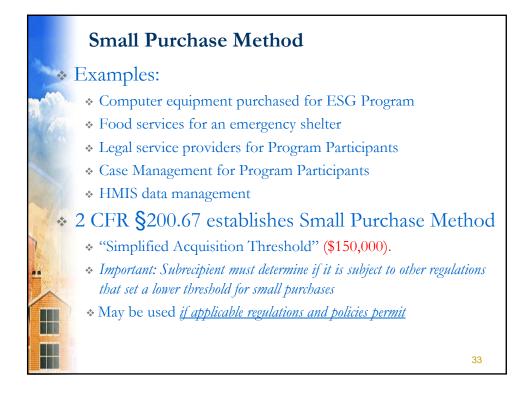


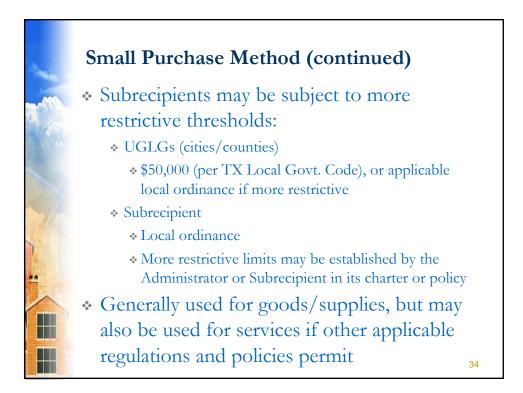
### Micro Purchase Method (continued)

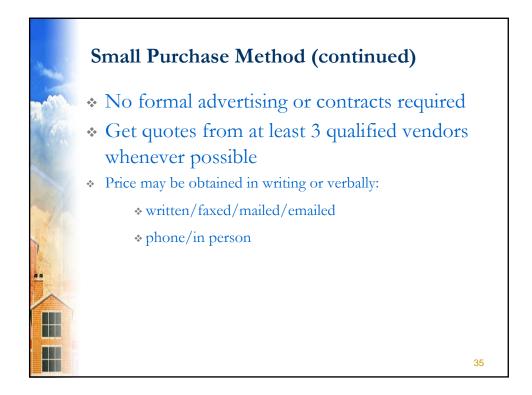
\* Verify debarment status

- Document your selection and cost/price analysis by comparison with documented market, catalog, and/or regulated prices
  - Demonstrate how you determined the cost is fair and reasonable

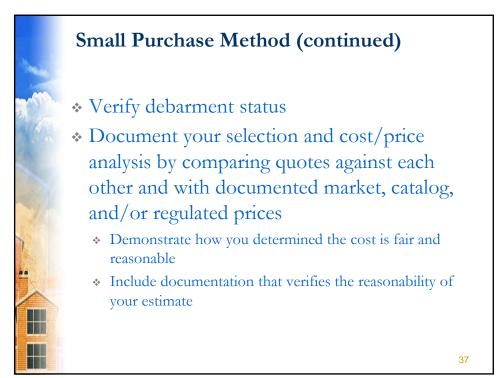




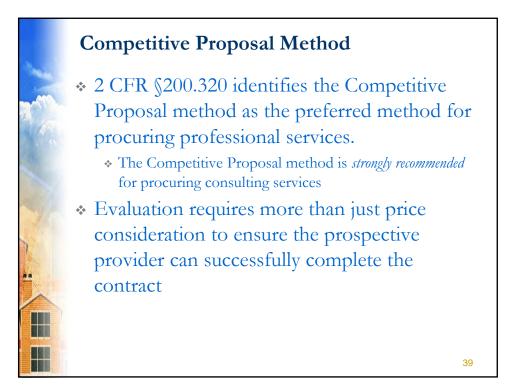


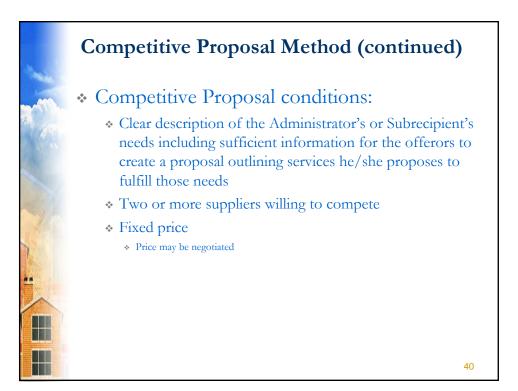




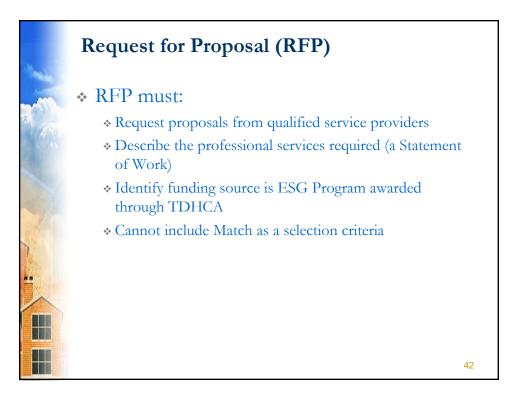




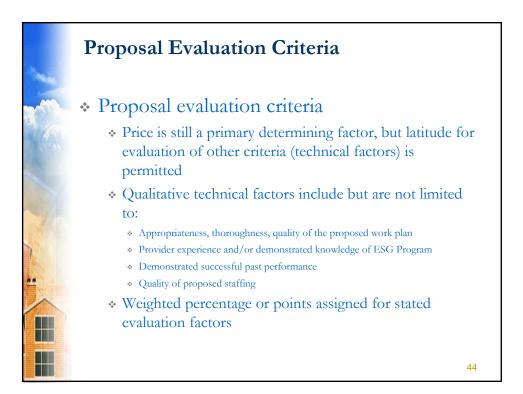


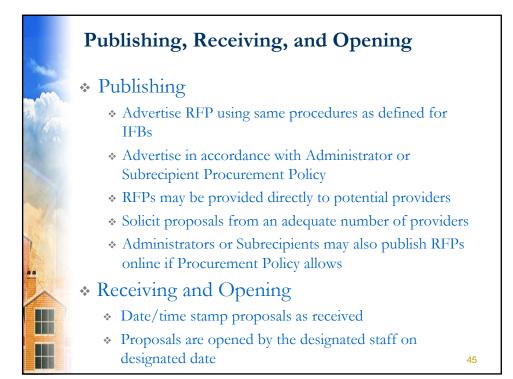


Indist select <u>towest</u> (VIVIC one)Itsdetermining best values most advantageous determining best values most advantageousPermits discussion with offerors and negotiation of the contract priceNoYesAllows revision of offers before the final selection is madeNoYesType of solicitation documentInvitation for BidRequest for	EVALUATION	SEALED BID	COMPETITIV PROPOSAL
Must select lowest R/R/R offerYesPermits more latitude determining best value most advantageousPermits discussion with offerors and negotiation of the contract priceNoYesAllows revision of offers before the final selection is madeNoYesType of solicitation documentInvitation for BidRequest for		Yes	No
negotiation of the contract price     No       Allows revision of offers before the final selection is made     No       Type of solicitation document     Invitation for Bid	Must select lowest R/R/R offer	Yes	No Permits more latitude determining best valu most advantageous
selection is made     Invitation for Bid     Request for		No	Yes
		No	Yes
	Type of solicitation document	Invitation for Bid	Request for Proposal



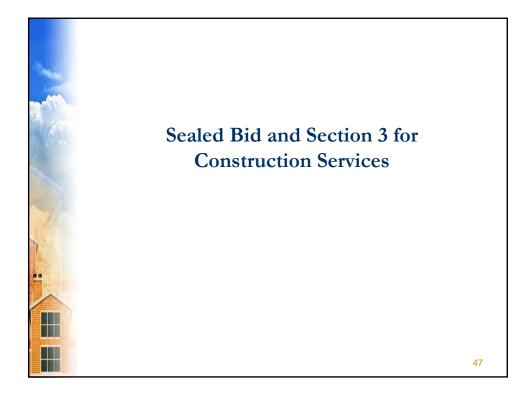






# Evaluation, Negotiation, and Selection (continued)

- Document your selection and cost/price analysis by comparing proposals against each other and with market prices
  - If only one proposal received, conduct thorough cost analysis
- Handle protests in accordance with Procurement Policy





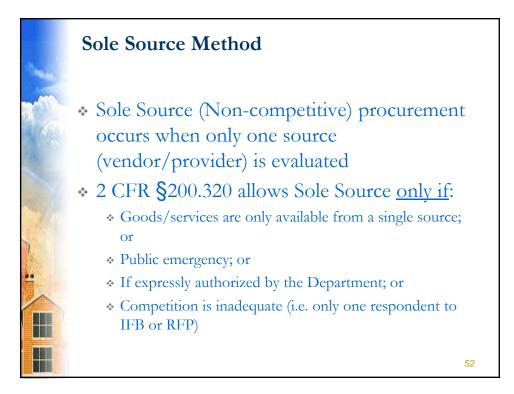
### Section 3 Requirements

- Construction Projects must comply with Section 3:
  - Provide job training and employment opportunities for low-income persons in the community when HUD funds are involved.
  - Building contractors also must take affirmative steps in hiring Section 3 subcontractors
  - Provide contracting opportunities for Section 3 businesses
  - Include MWBE / HUB / Section 3 businesses in solicitations
  - HUD Section 3 Economic Opportunities
     http://portal.hud.gov/hudportal/HUD?src=/program\_offices/fair\_housing\_equal\_opp/section3/section3
     49



# What if We Receive Only One Quote, Bid, or Proposal?

- If, due to limited competition, only one source is available for a quote, or only one bidder/offeror responds to an Invitation for Bid (IFB) or Request for Proposal (RFP):
  - the Subrecipient may opt to continue the procurement process, but the transaction is then considered "noncompetitive" and must be treated as Sole Source (Noncompetitive) procurement



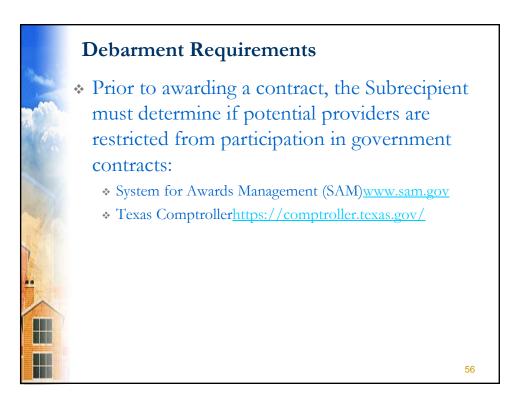
# What if We Receive Only One Quote, Bid, or Proposal?

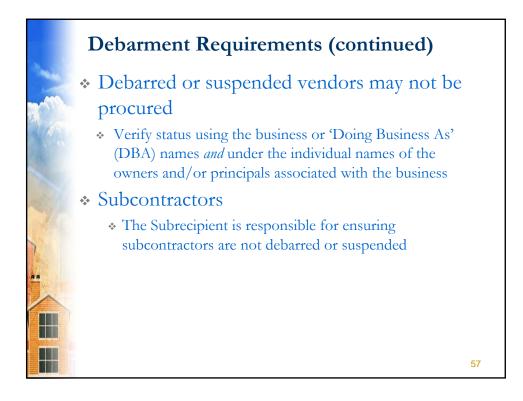
- Procedures should be addressed in Subrecipient Procurement Policy
- \* Thorough documentation is essential!
- Detailed cost analysis must be conducted to ensure the single bid/proposal is Reasonable/Responsive/Responsible

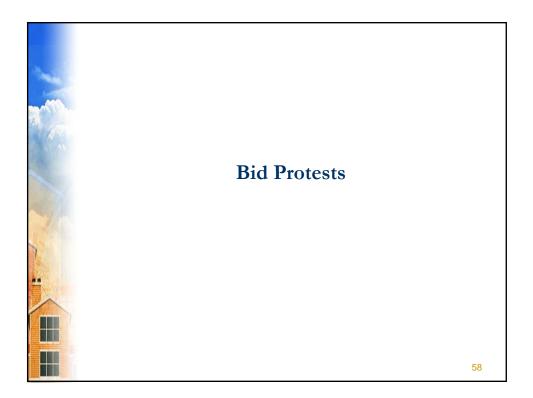
53

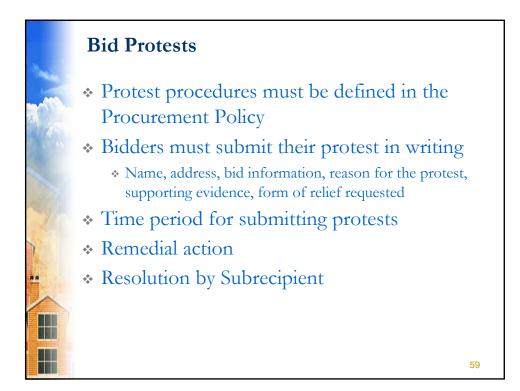
## Sole-Source Cost/Price Analysis Sole Source procurement requires a detailed "cost analysis" because multiple price offerings cannot be compared An evaluation of the separate elements that make up the total proposed cost to determine if each element in the bid/proposal is allowable, reasonable, and directly related to the requirements For building contractor procured under Sole Source (i.e. only one bid was received), use the initial Work Writeu/Cost Estimate in the comparison process







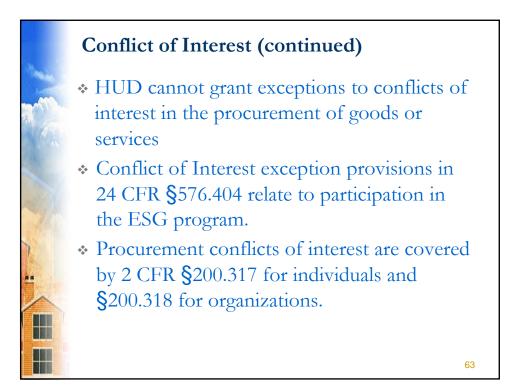








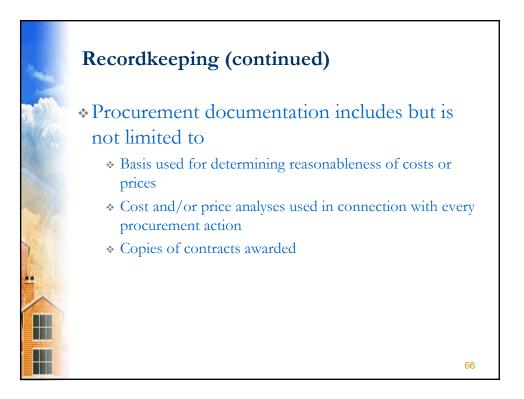






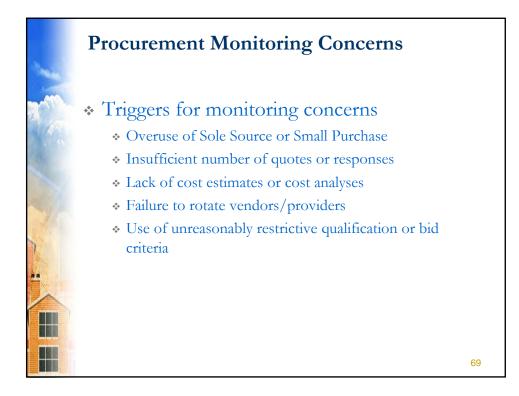
### Recordkeeping

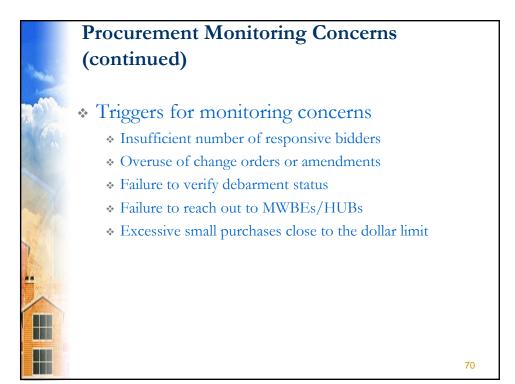
- Procurement documentation includes but is not limited to
  - \* Administrator or Subrecipient's Procurement Policy
  - Copies of all procurement publications (IFBs and RFPs) issued
  - Complete copies of bid/proposal packets including required forms, etc.
  - \* Copies of all quotes/bids/proposals received
  - Written justification and/or explanation for lack of competition when competitive bids or offers are not obtained



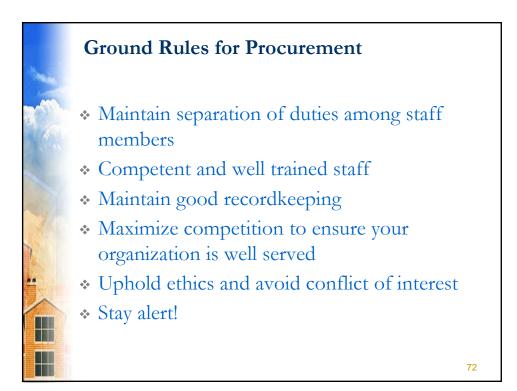




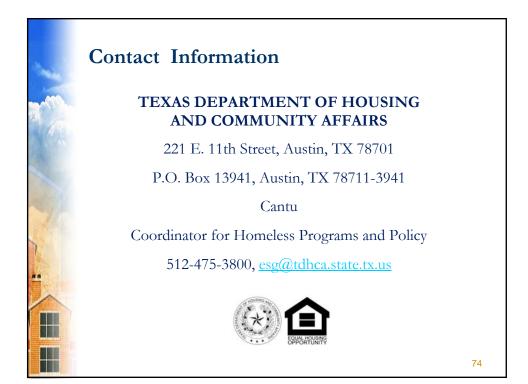












	Questions from Emergency Solutions Grants (ESG)	
Торіс	Procurement webinar	TDHCA staff answers
		No, there is not a set distribution number. The amount of
		persons reached by the advertisement should be in reasonable
	Advertisement in newspaper/print; is there a distribution	proportion to the population of the area for which services are to
Advertisement	number threshold for the newspaper considered?	be provided.
	Will ESG pay for the cost of the newspaper	Yes. ESG Administrative funds can be used to pay for advertising
Advertisement		for procurement per 24 CFR §576.108(a)(1)(C).
		At a minimum, published in a newspaper at least twice, and the
		postings should be at least a week apart. For example, the
	•	requirement is not satisifed by posting on a Monday and the
Advertisement	what that means in terms of time and meduim utilized	subsequent Tueday.
	If an appliance was purchased with ESG funds 5 years ago and is no longer working. What are the steps we need to take to do away with it since it was purchased withe ESG	Inventory lists are due to TDHCA within 45 days after the end date of the Contract. Equipment purchased with ESG funds must be reported when it is purchased and again after disposition if the current market value of the equipment is equal to or greater than \$5,000. The ESG Inventory List can be found online at https://www.tdhca.state.tx.us/home-division/esgp/guidance-solutions.htm
Negotiations		The negotiation phase will be your opportunity to determine the final contract terms. If there are services that the Vendor offered that can be added, these can be added at this phase. Final price is also determined during negotiation. Sole source may be used if only one potential vendor responds to
		your procurement. To encourage competition, make your
		responses.
	Advertisement Advertisement Advertisement Inventory Negotiations	Advertisement in newspaper/print; is there a distribution         Advertisement         Advertisement         Will         ESG         Advertisement         advertisement         Advertisement         Advertisement         Advertisement         Advertisement         You used the term widley advertised, can you touch on         Advertisement         What that means in terms of time and meduim utilized         If an appliance was purchased with ESG funds 5 years ago and is no longer working. What are the steps we need to take to do away with it since it was purchased withe ESG funds         Inventory       funds

		Questions from Emergency Solutions Grants (ESG)	
#	Торіс	Procurement webinar	TDHCA staff answers
		When determining "aggregate" costs for something like	
		office supplies, do you look specifically at items like copy	It depends on how your office purchases the copy paper, and
		paper and approximately how much you will use in a year	how the purchases are budgeted by your organization. If you plan
		for aggregate cost of copy paper, or for all office supplies	to purchase the paper and/or other supplies over the course of a
		combined, as in copy paper, pens, pencils, file folders,	year from the same vendor, you would aggregate the costs of the
7	Procurement type	note pads, etc.?	paper and supplies to determine the procurement method.
		Can computers be considered as micro purchases if	Depending on specifications, computers in the specific scenario
		purchased as needed? Cost per unit is \$500 and	presented here may be procured using micro-purhase, which is
8	Procurement type	purchasing 2	under \$3,000.
			This would depend on what was procured, and how the initial
		Does the procurement have to be specific for the 2019-	procurement was conducted. Please send an email to
	Renewing	2020 program year? We procure for services in 2018 with	esg@tdhca.state.tx.us for more specific information related to
9	Procurement	an option to extend	your procurement.
		If you currently have service contracts in place for ESG	
		case management services that were procured and the	This would depend on what was procured, and how the initial
		contacts have a renewal clause, can you renew the	procurement was conducted. Please send an email to
	Renewing	contracts even if the services would cross state ESG	esg@tdhca.state.tx.us for more specific information related to
10	Procurement	contract terms?	your procurement.
			Webinars, along with the answers to the questions asked during
			the webinar, will be posted at
		Where did you say we can go to access the answers to	https://www.tdhca.state.tx.us/home-division/esgp/video-
11	Webinars	the last webinar.	library.htm.

### Conflict of Interest Kinship Chart

