

TEXAS DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS
FINANCE COMMITTEE

Waller Creek Office Building
Room 437
507 Sabine
Austin, Texas

9:40 a.m.
Friday,
January 21, 2000

COMMITTEE MEMBERS:

DONALD R. BETHEL, CHAIRMAN
MICHAEL JONES
MARGIE BINGHAM

STAFF:

DAISY STINER, EXECUTIVE DIRECTOR
DELORES GRONECK, ADMINISTRATIVE ASSISTANT

I N D E X

<u>AGENDA ITEM</u>	<u>PAGE</u>
Call to order, roll call certification of quorum	3
PUBLIC COMMENT none	3
Item 1 Presentation, Discussion and Possible Approval of Minutes of Finance Committee Meeting of December 10, 1999	4
Item 2 Presentation, Discussion and Possible Approval of an Inducement Resolution for Proposed Issuance of Qualified 501(c)(3) Multi- family Housing Mortgage Revenue Bonds for Green Bridge Development Corporation	4
Item 3 Presentation, Discussion and Possible Approval of an Inducement Resolution for Proposed Issuance of Qualified 501(c)(3) Multi- family Housing Mortgage Revenue Bonds by Hope Action Care	23
Item 4 Presentation, Discussion and Possible Approval to Transfer \$500,000 of Multifamily Bond Origination Fees to the Housing Trust Fund	25
Item 5 Presentation, Discussion and Possible Approval of First Quarter Investment Report	26
ADJOURN	31

P R O C E E D I N G S

1
2 MR. BETHEL: Good morning. We're going to
3 start this meeting. This is a meeting of the Finance
4 Committee of the Texas Department of Housing and Community
5 Affairs.

6 The first item of business -- we'll call the
7 roll of the committee. Don Bethel, here.

8 Margie Bingham? Margie's here?

9 MS. BINGHAM: Here.

10 MR. BETHEL: Michael Jones.

11 MR. JONES: Here.

12 MR. BETHEL: All the members of the committee
13 are present. We have -- this is an open meeting and we
14 have an item for public comment, and we would ask that if
15 any of you would like to speak to the committee that you'd
16 come forward and fill out a witness affirmation form, as
17 all proceedings of this meeting are recorded and that when
18 you -- if you'll fill it out and turn it in to Penny and
19 then we'll call on you, and if you'll come to the podium
20 and state your name.

21 Is there any public comment?

22 (No response.)

23 MR. BETHEL: There being none, we'll close the
24 public comment period and go to Agenda Item Number 1,
25 which is the discussion and approval of the previous

1 minutes of the Finance Committee.

2 Are there any --

3 MR. JONES: I move they be approved.

4 MR. BETHEL: Okay.

5 MS. BINGHAM: Second.

6 MR. BETHEL: We have a motion by Mr. Jones
7 seconded by Ms. Bingham that they be approved as printed.

8 All those in favor, say aye.

9 (A chorus of ayes.)

10 MR. BETHEL: All opposed, nay.

11 (No response.)

12 MR. BETHEL: Motion carried.

13 Agenda Item Number 2 is the presentation,
14 discussion, and possible approval of an inducement
15 resolution for proposed issuance of qualified 501(c)(3)
16 multihousing mortgage revenue bonds for Green Bridge
17 Development Corporation.

18 Ms. Stiner?

19 MS. STINER: Thank you, Mr. Chair. We have a
20 presentation this morning that's been prepared by Brent
21 Stewart.

22 Brent, will you come forward, please, and make
23 a presentation for this particular agenda item?

24 MR. STEWART: Good morning. For the record, my
25 name is Brent Stewart, director of multifamily finance.

1 We have two requests this morning actually for
2 inducement resolutions on two separate 501(c)(3) bond
3 transactions. I'll be presenting the first one, which is
4 found under Tab 2, and Robert Onion will be talking with
5 you about the one behind Tab Number 3.

6 Before we discuss the specifics on these two, I
7 thought it might be a good idea to provide a little
8 history -- or a reminder of a history about our (c)(3)
9 program; kind of where we are today, how we got here, and
10 how that plays into the recommendations that are before
11 you today.

12 Generally, the department has not been an
13 active issuer of 501(c)(3) bonds. In fact, we haven't
14 issued any 501(c)(3) bonds since late 1996. You might
15 recall those transactions were acquisition transactions on
16 pools of property that were issued under S&P's Affordable
17 Housing Program, which is a bond rating program for
18 uninsured, unenhanced bonds.

19 In April of last year, this board induced bonds
20 for an elderly transaction to be located in Huffman,
21 Texas. The transaction is still working through the FHA
22 approval process and we anticipate bringing you a request
23 to approve the final structure of the bonds sometime in
24 late spring. You might also recall that this transaction
25 has an outstanding commitment from the Housing Trust Fund

1 for \$420,000.

2 We had originally anticipated a final structure
3 and approval request some time last fall. However, we're
4 still waiting on FHA. The developer has experienced some
5 difficulties with some contractor issues and some cost
6 issues.

7 Through the Bond Review Board approval process
8 on the three 1996 transactions, the Bond Review Board
9 asked the department to talk with the legislature about
10 its intent for the department to be issuing (c)(3) bonds
11 and the significance of the public purpose for these types
12 of transactions. As a result, Section 2306.358 was
13 incorporated into our enabling legislation.

14 This section stipulates, among other things,
15 that the department enter into a memorandum of
16 understanding with the Bond Review Board to determine the
17 maximum amount of (c)(3) bonds the department could issue
18 in any one year, which ended up being 250 million per
19 fiscal year, and requires that at least 50 percent of that
20 amount be reserved for new construction transactions.

21 The public purpose issue associated with the
22 acquisition transaction centered around the fact that in
23 most cases the resulting tenant population would be the
24 same population that's already in the property, and also
25 in most cases, the rents would not be changing on the

1 properties.

2 Because of the legislative intent that 50
3 percent of the annual \$250 million amount be reserved for
4 new construction transactions, staff has not entertained
5 many requests for inducement resolutions on acquisition
6 transactions. We felt that without a clear ability to
7 deliver an equal number of new construction transactions,
8 it would not be prudent to place a number of acquisition
9 transactions into the pipeline.

10 As you know --

11 MS. BINGHAM: I'm sorry. Could you repeat
12 that?

13 MR. STEWART: The legislative intent in Chapter
14 2306 is that 50 percent of our annual issuance of (c)(3)
15 bonds be for new construction transactions.

16 MS. BINGHAM: Oh, okay.

17 MR. STEWART: So we basically felt it wouldn't
18 be prudent to entertain a number of acquisition
19 transactions full well knowing that because of the
20 difficulties of doing new construction with 501(c)(3)
21 bonds, that we wouldn't be able to deliver the other 50
22 percent --

23 MS. BINGHAM: So the acquisitions were held
24 hostage? Well, the most feasible transactions were held
25 hostage if you had to have 50 percent? If you go run off

1 and do new construction, you can't find a -- or vice
2 versa, then you haven't met your requirements?

3 MR. JONES: Yes, because what you're saying is
4 it's harder to do the new acquisition so if you've got to
5 do 50 percent new acquisition it's going to limit your
6 ability -- 50 percent new construction is going to limit
7 your ability to do the acquisitions --

8 MS. BINGHAM: Right.

9 MR. JONES: -- because they're more
10 economically feasible.

11 MS. BINGHAM: Right.

12 MR. JONES: Yes.

13 MR. BETHEL: So we're not just talking about
14 doing 125 and 125? You're saying if we just did --

15 MR. STEWART: It would be --

16 MR. BETHEL: -- if we just did 20 million, well
17 then 10 million of that should be --

18 MS. BINGHAM: No. If you do 20 million, you're
19 going to have to find 20 million of acquisition --

20 MR. STEWART: The intent was clear --

21 MR. JONES: I understand the intent, but is it
22 an at least intent, or is it --

23 MR. STEWART: It's an at least.

24 MR. JONES: So it doesn't have to be 50-50, but
25 they want new to be 50 percent or more, is the legislative

1 intent?

2 MR. STEWART: Right.

3 MR. JONES: Excuse me. Thank you.

4 MR. STEWART: As you know, (c)(3) bonds are a
5 debt program, not an equity program. They do not have the
6 4 percent tax credit like the private activity bonds do.
7 The general lack of equity on the part of most non-
8 profits, as well as the general lack of other subsidy
9 dollars available to non-profits to use as equity makes
10 new construction using (c)(3) bonds difficult, if not
11 impossible.

12 The Huffman transaction, which we have the
13 outstanding inducement on, works because of the quote
14 unquote equity component that's provided by the Housing
15 Trust Fund.

16 The proposed Richardson transaction, which is
17 behind Tab 2, underwrites for basically three reasons.
18 First of all, the developer has agreed to take back bonds
19 instead of a cash development fee. While this is still
20 debt and does require set principal and interest payments
21 on that debt, this aspect of the transaction eliminates
22 having to find a third party buyer of those bonds that's
23 willing to take on that level of risk.

24 The second reason is in the underwriting we're
25 assuming that there are no property taxes on the property

1 as a result of the non-profit being designated as a CHDO
2 and receiving a local tax exemption from the local tax
3 assessor. And the third reason, which is a very big
4 reason, is the absence of a very low income set-aside.

5 It is this third component that requires your
6 special consideration with regards to public purpose. It
7 is an aspect that staff has considered heavily and one
8 that the Bond Review Board will likely focus on.

9 Staff is making the recommendation to approve
10 the transaction without the very low income set-aside
11 because we feel it is better to have 180 units of low
12 income elderly than none at all, particularly given that
13 the issuance of the bonds does in no way consume any of
14 the department's other funds or housing resources.

15 The transaction as proposed is a 240 unit, four
16 story, elderly transaction of which 180 of those units
17 will be set aside at 80 percent area median income. Those
18 units will also be rent restricted with rent caps based on
19 that 80 percent area median income. Our typical 501(c)(3)
20 program also requires either a 20 at 50 set-aside or a 40
21 at 60 set-aside, and so by approving this transaction, you
22 would be approving a transaction that was outside of our
23 program guidelines.

24 The total debt amount is anticipated to be
25 somewhere around \$20 million, of which up to probably 1.5

1 million may be taxable bonds to cover cost issuance. The
2 senior bonds will be rated. They will be issued under a
3 Fannie Mae credit enhancement. It's a variable rate
4 structure. There will be a 200 basis point interest rate
5 cap at all times on the bonds.

6 The non-profit is Green Bridge Development
7 Corporation. Ginger Brown McGuire, the president, is here
8 in the audience today. The developer is Marvin Myers
9 Development. Marvin Myers -- Mr. Myers is also in the
10 audience, if you have any questions for either of those
11 two.

12 McDonald Investments is the bond underwriter.
13 Key Bank [phonetic] is the desk lender and most likely the
14 letter of credit provider during the construction, at
15 least that phase.

16 MS. BINGHAM: I'd like to go over a couple of
17 items.

18 This first transaction with the Green Bridge
19 Development Corporation will not include the -- all of the
20 units will be set aside for elderly housing. Seventy-five
21 percent of the units will be set aside for individuals and
22 families that earn no more than 80 percent. Okay. So we
23 are basically -- this is in Dallas. Right?

24 MR. STEWART: Richardson. Yes, ma'am.

25 MS. BINGHAM: Which is in Dallas, Texas, which

1 has got the highest -- probably the highest median income
2 in the state. Right? Higher than Houston -- it's
3 probably the highest in the state.

4 Where did we get the -- was the 20 at 50 and
5 the 40 at 60, was that legislatively mandated or is that
6 our policy? What -- how was that --

7 MR. STEWART: It originally started out as our
8 policy under our program guidelines. Section 2306.358
9 also --

10 MS. BINGHAM: Was that as a result of some
11 questions we got at the Bond Review Board?

12 MR. STEWART: Yes, ma'am.

13 MS. BINGHAM: So it was questions on the Bond
14 Review Board -- the reason we changed our policy because
15 they said you're not meeting appropriate public policy and
16 you don't have a 20 at 50 percent set-aside or a 40 at 60?

17 MR. STEWART: That's correct. Section 358 has
18 a provision in it that allows us to conform to a
19 determination letter issued by the IRS --

20 MS. BINGHAM: Well, the IRS will give you a
21 determination letter based on the Safe Harbor Rules.
22 Right?

23 MR. STEWART: Many determination letters are
24 silent on set-aside issues.

25 MS. BINGHAM: Well, that's -- okay --

1 MR. STEWART: So if they're silent, then we
2 would be restricted to what our legislation says with
3 regards to the very low income set-aside. This particular
4 designation letter specifically states Safe Harbor, and
5 therefore bond council feels that we would be able to meet
6 the requirements of --

7 MS. BINGHAM: So all we have to do is get the
8 determination letter from the IRS?

9 MR. STEWART: That's correct. And I've
10 provided a copy of the determination letter as well as the
11 relevant pages to the non-profit's application in your
12 package.

13 MS. BINGHAM: I got that. Okay. So we've got
14 to build new construction in the highest median income
15 part of the state; the very highest, higher than Houston.
16 Nowhere else is higher. And we can't do a new
17 construction without ignoring our policy?

18 MR. STEWART: That's correct.

19 MS. BINGHAM: If that's the case, why do we
20 have the policy? If you can't do it in Dallas, you
21 certainly can't do it in La Mesa. You can't do it in
22 Tyler. So have we dealt with this issue?

23 MS. STINER: Mr. Chair, may I speak --

24 MR. BETHEL: Yes.

25 MS. STINER: -- jump in at this point in time?

1 MR. BETHEL: Yes, ma'am.

2 MS. STINER: Not to answer for Brent, but this
3 is a development -- a case that has forced us over the
4 past few weeks to revisit that policy. It is certainly
5 something we would want to look at again during the
6 upcoming session, so it is -- it does create a barrier in
7 terms of working under the 501(c)(3) program, and it's one
8 of those issues that now that you have all these demands
9 on the department to come up with other ways to respond to
10 our affordable housing issues and problems that continue
11 to grow, it is certainly a tool that we'd like to continue
12 to use but we need to work on removing those barriers, and
13 the only way to do that is go back and get a legislative
14 change, because it is in our legislation.

15 MS. BINGHAM: Okay, Ms. Stiner. If 50 percent
16 of your projects got to be in new construction and you
17 can't do new construction in your highest median income
18 area in the state, where else can you do it? So you can't
19 do it.

20 MS. STINER: That effectively -- correct.

21 MS. BINGHAM: That's what's going on?

22 MS. STINER: That's effectively.

23 MR. STEWART: That's basically why --

24 MS. BINGHAM: If Ms. McGuire and them got a
25 non-profit that's going to eliminate property taxes with

1 the CHDO legislation, they still can't do it in the
2 highest median income part of the state; the whole state
3 of Texas, and they still can't do it, who else can do it?

4 We got a problem.

5 So I don't have a problem with approving this
6 project, but I think the board needs to understand that
7 the rest of the world did not know that they could come up
8 here and probably get us to admit that we can't ever
9 achieve the 501(c)(3) program unless we waive some of the
10 income requirements. I know Mr. Myers, who is the
11 construction contract on the project -- I've been to some
12 of his properties. He's got some of the probably best
13 property in the state, and I've looked at his development
14 costs and they're pretty reasonable.

15 So if he can't do it in a non-profit with this
16 property tax relief, who can do it? So I don't have a
17 problem with ignoring our restrictions on this, but it
18 poses a serious issue for me if the restrictions even make
19 any sense. And I know we did it because of the questions
20 that Larry Palmander [phonetic] received at the Bond
21 Review Board and some of the criticism he took, but we
22 just shot ourselves in the foot as far as I'm concerned.

23 MR. JONES: Can I just make sure I follow here?
24 The thing that's driving this is the fact that you can
25 just do these projects much more economically when they're

1 acquisitions as opposed to new construction. I mean,
2 that's what's driving --

3 MS. BINGHAM: New construction is just higher -
4 -

5 MR. JONES: Yes. And I understand the policy
6 there, that when you look at affordable housing the idea
7 is if it's new construction we're putting more units out
8 there, and --

9 MS. BINGHAM: Right, because a lot of the -- as
10 the population increases, you've absorbed all the existing
11 property.

12 MR. JONES: Exactly. But it seems to me like
13 the real issue policy wise -- and again, I'm going off on
14 Ms. Bingham's comments where I think we're talking policy
15 now. We're really not talking about this particular
16 project -- the real tension there is that if we want to
17 deal with the lower income situation, the way to do that
18 is most likely to be --

19 MS. BINGHAM: Tax Credits.

20 MR. JONES: -- acquisitions since it's going to
21 be nearly impossible to underwrite a new construction.
22 And this is just another example of that, because when you
23 look at this -- we're going to be putting 240 units out to
24 the elderly in the area. 160 of those -- 70 percent of
25 those are going to be to 80 percent of median, but you're

1 telling me there's no way this project underwrites if we
2 try to make it lower than that.

3 Am I hearing the issue there?

4 MR. STEWART: We've tried --

5 MR. JONES: I'm not suggesting you -- I think
6 your report, Brent, is wonderful. I commend Daisy and
7 Brent because it's very insightful and very well done.
8 I'm not arguing with your report at all.

9 MS. BINGHAM: I can only write one that the
10 City of Houston likes, and the City of Houston's median
11 income is probably next highest to Dallas. So I
12 understand his underwriting problem; he can't do it. So
13 the policy -- there's something wrong with the policy.

14 MR. JONES: And what you're also telling us if
15 that if we don't do this, you can't get us a better deal
16 to put projects -- put units -- available units on the
17 market?

18 MR. STEWART: Right. The (c)(3) bond -- the
19 best use of the (c)(3) bond is for a non-profit who's
20 acquiring units that have an average unit cost in the 21-
21 to \$25,000 per unit range, whereas you know new
22 construction can sometimes be double that.

23 In an environment where there is a lack of
24 overall resources for housing, there's always an attempt
25 or pressure to try and take a tool and make it do

1 something that it really was never intended to do. And
2 the situation that we found ourselves in is that in trying
3 to make (c)(3) bonds really do new construction without
4 the added component of a missing equity piece -- you can
5 use (c)(3) bonds for new construction if you have that
6 equity piece, whether that be some other subsidy source.

7 But without that other subsidy source, it
8 doesn't work, and --

9 MR. JONES: Well, the dilemma that I think -- I
10 think you very succinctly put it, and Daisy has too -- the
11 dilemma I see that we're in is that if we approve this
12 project, to put it specifically here, if we approve this
13 project we deviate from our own guidelines.

14 And I'm very aware of the comments Ms. Bingham
15 makes that we do so at a bit of peril, because somebody
16 else may feel like, Well, if I had known this, we would
17 have looked differently. I think she makes a good point
18 on that. But in doing so, we're really adhering to the
19 legislative intent as stated by what they've directed us
20 to do with regard to the -- that you so aptly refer to.

21 So I see it as being on a bit of the horns of a
22 dilemma, but I think in order to get the units available,
23 you're better off following the legislative intent and
24 deviating from our guidelines, which I think is staff's
25 suggestion --

1 MS. BINGHAM: Well, our guidelines -- is any
2 reference to these guidelines in the legislation as well?

3 MR. STEWART: The legislation outlines the very
4 low income pieces; the 20-50, 40-60 --

5 MS. BINGHAM: However, they give you the out if
6 you can get the IRS determination letter?

7 MR. STEWART: That's correct.

8 MS. BINGHAM: So we need to revisit our
9 guidelines to let other non-profit 501(c)(3) know that we
10 are not going to necessarily hold to the -- our guidelines
11 on the very low income restrictions, so I would imagine
12 that you would have a -- there are a number of CHDOs out
13 there who are all exempt from the property tax
14 restrictions that probably could make one of these deals
15 work, under the scenario that's laid out here. But if
16 they don't know it -- if they're reading our guidelines,
17 then they're not going to be aware that you would even
18 bring one to the board.

19 MR. STEWART: Well, yes, ma'am, that's true.
20 However, the number of inquiries for new construction on a
21 (c)(3) transaction is typically -- code does not require
22 any of these restrictions.

23 MS. BINGHAM: I understand that. We do
24 501(c)(3) in Houston. The code does not require this.
25 This is something that came up here and at the Bond Review

1 Board.

2 MR. STEWART: Most of the inquiries we get are,
3 Will you do a 501(c)(3) transaction without restrictions
4 at all --

5 MS. BINGHAM: Right.

6 MR. STEWART: -- and that answer is no.

7 MR. BETHEL: So --

8 MS. BINGHAM: Mr. Chairman, I make a motion --

9 MR. BETHEL: -- when would we change our rules?

10 MS. BINGHAM: Well, we would --

11 MR. BETHEL: When we do our low-income housing
12 plan?

13 MS. STINER: Oh, no. Our guidelines that Brent
14 referred to are the guidelines for the 501(c)(3) program,
15 and along with program advice by general counsel --
16 they'll have to tell me what that amendment process is,
17 but it's not --

18 MS. BINGHAM: Those guidelines, Mr. Bethel,
19 were written in response to the criticism --

20 MR. BETHEL: Uh-huh.

21 MS. BINGHAM: -- that the agency was not
22 looking out for the very low -- 30 percent and all that.

23 MR. BETHEL: Right.

24 MS. BINGHAM: Do you remember that whole
25 discussion?

1 MR. BETHEL: Yes.

2 MS. BINGHAM: So I think that's where -- for
3 the department, since the board approved that, the staff
4 would -- this is a good discussion to be having, because
5 you see the dilemma that the staff is in in terms of
6 trying to get a deal done. They just can't do it. They
7 can't even meet the legislative requirements.

8 So it's a good opportunity to see a real live
9 deal with all the components of CHDO having no taxes to
10 pay and still can't make it work. So this is a good
11 example of why the policy needs to be changed.

12 But I would make a motion that we approve the
13 project.

14 MR. JONES: I'll second the motion.

15 Before we vote, there's one thing about this
16 that's obviously just the way you worded it, but the
17 issuance of the proposed bonds is subject to favorable
18 completion of department's underwriting of property
19 feasibility, but obviously already a lot of thought and
20 concern has gone into that. That's what we've talked
21 about today. This has been through our underwriting
22 process. Correct?

23 MR. STEWART: No, sir. It's been my staff's
24 areas underwriting process -- pre-underwriting process.
25 We look at the development budget and the borrower's pro

1 forma, and we look at some market information that's
2 provided. We do not have a full application that has a
3 full, complete market study, an appraisal, and full-blown
4 budget with development plans. That is the process that
5 will start on inducement, and we'll go through the normal
6 credit underwriting process and we'll receive all of the
7 approvals from the third party, the credit enhancer and
8 the letter of credit provider, and those types of things.

9 Once all that's in place and the bond documents
10 are done, the preliminary offering statement is done, that
11 transaction will come back to you to receive final
12 approval, and then we'll move to price and close the bonds
13 after that.

14 MR. JONES: Thank you.

15 MS. BINGHAM: Oh, I see.

16 MR. BETHEL: Okay. So the motion was --

17 MS. BINGHAM: To approve Resolution Number 00-
18 02.

19 MR. JONES: I'll second.

20 MR. BETHEL: Is there any further discussion?

21 (No response.)

22 MR. BETHEL: All those in favor of passing
23 Resolution 00-02, say aye.

24 (A chorus of ayes.)

25 MR. BETHEL: Opposed, say nay.

1 (No response.)

2 MR. BETHEL: It is unanimous. Thank you.

3 MR. STEWART: Thank you.

4 MR. BETHEL: Okay. Agenda Item Number 3 is
5 another 501(c)(3) multifamily bond program of San Antonio
6 Apartment Pool [phonetic].

7 MS. STINER: Yes, sir. Mr. Onion is going to
8 come and make this presentation, which is an acquisition
9 we have from a financing deal, so we get to see two types
10 this morning.

11 Robert.

12 MR. ONION: Good morning. For the record, my
13 name is Robert Onion, multifamily loan officer, Housing
14 Finance Division.

15 The proposal in front of you today is a
16 501(c)(3) acquisition deal. The applicant is Hope Action
17 Care, which was formerly known as the Hispanic AIDS
18 Committee, Incorporated. They've been in existence since
19 1987. They are a state-certified CHDO. They have also
20 participated in our Texas Youth Works job training
21 program. As indicated within the write-up, their mission
22 statement is to provide service to people in distress,
23 wherever they might find them; underneath bridges,
24 streets, in participating in church programs, et cetera.

25 And they've been doing this for over ten years

1 and now they are looking at completing a loop by providing
2 affordable housing, not only to the people they work with
3 but the people at large.

4 There are three properties in San Antonio.
5 They total 254 units. They are 1970s construction. The
6 acquisition cost is approximately 22,500 on average per
7 unit. The reason why this particular arrangement -- the
8 numbers work on a preliminary basis is because they are
9 counting on their CHDO status in order to get their tax
10 abatement.

11 Here is an indication of how an acquisition
12 501(c)(3) does work. It does have to be an older
13 property. It does have to be in that 20- to 25,000 range,
14 and has to have that CHDO status or the numbers simply
15 don't work. And based upon the mission statement of this
16 501(c)(3) and what they provide to the community, I am
17 recommending that this resolution be approved.

18 If there are any question about the transaction
19 or the 501(c)(3) --

20 MS. BINGHAM: What's the resolution --

21 MR. BETHEL: 00-03.

22 MS. BINGHAM: Move for approval of Resolution
23 Number 00-03.

24 MR. JONES: I second the motion.

25 MR. BETHEL: We have a motion to approve

1 Resolution 00-03. All those in favor, say aye.

2 (A chorus of ayes.)

3 MR. BETHEL: Opposed, nay.

4 (No response.)

5 MR. BETHEL: Motion carried. Thank you.

6 MR. ONION: Thank you.

7 MR. BETHEL: The next item on the agenda is the
8 possible approval of \$500,000 of multifamily bond
9 origination fees to the Housing Trust Fund.

10 MS. STINER: Brent, you're doing that one?

11 MS. BINGHAM: Well, that's pretty self-
12 explanatory.

13 MR. BETHEL: Yes.

14 MS. BINGHAM: I don't think we need -- in other
15 words, you've done enough of -- well, you have another
16 501(c)(3) deal, but you've done enough deals that you have
17 \$500,000 over what you need for operating costs, and
18 you're going to give it away to the Housing Trust Fund?

19 MR. STEWART: Right.

20 MS. BINGHAM: I move for approval.

21 MR. BETHEL: Okay.

22 MR. JONES: Second.

23 MR. BETHEL: I have a motion by Ms. Stiner,
24 seconded by Mr. Jones, that we approve --

25 MS. STINER: By Ms. Bingham.

1 MR. BETHEL: I mean Ms. -- I'm sorry. Okay. A
2 motion by Ms. Bingham seconded by Mr. Jones that we
3 approve the transfer of \$500,000 to the Housing Trust
4 Fund, and we did a million dollars, what a year and a half
5 ago or something like that, so this is 1.5 million that
6 will be going to -- all those in favor, say aye.

7 (A chorus of ayes.)

8 MR. BETHEL: Opposed, nay?

9 (No response.)

10 MR. BETHEL: It was unanimous.

11 The last item on the agenda is the approval of
12 the first quarter investment report, and Mr. Dally is --

13 MS. STINER: Yes. Mr. Dally --

14 MR. BETHEL: Okay.

15 MS. STINER: -- will make that presentation.

16 MR. DALLY: Good morning, Mr. Chair and
17 committee members. My name is Bill Dally. I'm the
18 department's chief financial officer and investment
19 officer.

20 Behind Tab 5 you'll find the first quarter
21 report for the quarter ending November 30, 1999. On that
22 first page you'll find a summary of all the various bond
23 indentures and funds and a walk-through of the carrying
24 values and market values at the beginning are at the end
25 of last quarter 8/31 brought forward to 9/30.

1 In summary, the biggest changes were the
2 overall portfolio shrank by about \$30 million. That is
3 due to the large debt service and bond surplus calls that
4 were made in the single-family indenture at September 1,
5 so the whole thing is shrinking by that amount.

6 You'll also note that the market value for the
7 quarter was reduced by \$12 million. That's also a factor
8 of the fact that interest rates have continued to move up
9 this quarter as they have the last two or three quarters,
10 and since we issue a below-market mortgage-backed
11 security, that value is going to fall each time the
12 interest rates go up, and so until those interest rates
13 begin to come back down, we'll continue to see a
14 deterioration in the market value.

15 What I'd like to do though -- at this time I
16 went ahead and included more detail. There's about a 25-
17 page detail that shows you each and every security. It
18 shows you the type of security. It shows you the interest
19 rate on that security. It also shows you the purchase and
20 maturity dates and then walks through the changes in
21 value.

22 And if I can, if you'll indulge me just a few
23 minutes, I want to walk you through a quarter's
24 transaction in the [indiscernible] indenture, which is our
25 active one that has our new bond money and just kind of

1 walk you through what happens in a typical quarter.

2 If you'll turn to page 10, looking under that
3 beginning carrying value, as you scan down you'll see
4 there's about \$75 million listed there as the carrying
5 value at 8/31. That is in the GIC. That was our
6 beginning balance at the beginning of the quarter from the
7 new bond proceeds from that [inaudible] indenture. You'll
8 then see, as you go to the sale column, you'll see that we
9 liquidated about \$20 million of those funds.

10 Those were used -- as you look in the purchases
11 just above there, you'll see we made purchases in August,
12 September, October, and November of about \$20 million in
13 mortgage-backed securities. Those are our pools. If
14 you'll look at that interest rate, you'll see that those
15 are at 5.35. That's the pass-through rate to us as the
16 investor. You add 50 basis points to that and the
17 borrower actually got a mortgage at 5.85, so that's a very
18 favorable rate in this market and consequently, you see a
19 lot of funds going out in that one quarter.

20 You also notice in that same column that
21 there's been a transfer of about \$4.5 million. That
22 transfer -- it nets to zero. What's happened there is
23 we've done a reclass because this indenture has some whole
24 loans in the 87(a). When those bonds were called or
25 refunded, that reduced the -- risked the exposure of whole

1 loans and since everything else now going forward will be
2 mortgage-backed securities, we can reclass some of those
3 monies that we held in the mortgage fund and debt servicer
4 fund back down to the loan fund, and so those will be
5 available to make new loans.

6 If you look just below that, you'll see one of
7 our older pieces in this indenture. These were originated
8 back in '89 and '90, and you'll note that the interest
9 rates then were about 7.5 or 8-3/4. Typically since
10 there's no new activity in there, all you'll see are the
11 maturities. This are the principal pay-downs that come in
12 each month from these mortgages. They'll then be
13 collected in our GIC funds and be held until -- we'll have
14 a debt service on this particular fund March 1.

15 Also, if you'll note, the change in market
16 value -- if you look at our very newest purchases, you'll
17 see that the carrying values -- those are the par values -
18 - are the face value of all those certificates and loans,
19 but if you'll look over at the market value you'll see
20 right from the time we purchased these things they're
21 discounted. So from the get-go, because we're doing below
22 market mortgage-backed securities, they're going to be
23 below a typical market value.

24 At the same time, if you look at our older
25 issue, you'll see that we have premiums there because of

1 those older rates.

2 So that's kind of -- and this is typical flow.

3 This is what happens in these indentures is we'll sell
4 our bonds. We'll put those proceeds into a GIC. As we
5 originate loans, we'll create mortgage-backed securities,
6 and then at times of debt service we'll pay those off. So
7 I hope that's helpful.

8 Any questions?

9 MR. BETHEL: The 4 million transfer that you
10 said --

11 MR. DALLY: Yes?

12 MR. BETHEL: Was that transferred to -- from --

13 MR. DALLY: Well, it's a reclass. Really no
14 money has changed -- it's just moved from -- instead of
15 being designated in a debt service or mortgage reserve
16 fund, because those requirements were eliminated with the
17 fact that we refunded the whole loan bonds and the reserve
18 departments were reduced in the indenture, they're just
19 reclassified into the loan fund.

20 MR. BETHEL: Okay.

21 MR. DALLY: Any other questions?

22 (No response.)

23 MR. BETHEL: Okay. Is there any questions?

24 (No response.)

25 MR. BETHEL: Then I guess we need a motion to

1 approve the first quarter investment report.

2 MS. BINGHAM: Do we accept it or approve it or
3 --

4 MR. JONES: I don't know if we accept it or --
5 I just think it's a report item.

6 MR. BETHEL: Okay.

7 MR. JONES: I don't know that we have to act on
8 it.

9 MS. STINER: In the required approval -- the
10 way the agenda item is captioned, but it's not required
11 that it be approved. It's just a report item.

12 MR. DALLY: It's just a report item.

13 MS. STINER: Okay.

14 MR. BETHEL: Okay. Thank you.

15 Is there any other -- do you have any reports?

16 MS. STINER: No, Mr. Chair. I don't have any
17 reports for the committee this morning.

18 MR. BETHEL: Is there anything else?

19 MR. JONES: I move we adjourn.

20 MR. BETHEL: Okay. I have a motion to adjourn,
21 seconded. All in favor, aye. Thank you very much.

22 MS. STINER: Thank you, sir.

23 (Whereupon, at 10:20 a.m., the meeting was
24 concluded.)

C E R T I F I C A T E

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MEETING OF: Texas Department of Housing and
Community Affairs
Finance Committee

LOCATION: Austin, Texas

DATE: January 21, 2000

I do hereby certify that the foregoing pages,
numbers 1 through 32, inclusive, are the true, accurate,
and complete transcript prepared from the verbal recording
made by electronic recording by Penny Bynum before the
Texas Department of Housing and Community Affairs.

(Transcriber) 01/28/00
(Date)

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